

**Kent State RFP 1893 (Group Med Plan Admin Svcs and Stop Loss)**  
**Vendor Questions and University Answers**

**Vendor 1**

- 1) Will there be a required Performance Bond for this RFP? The following was referenced on page 14 of the instructions: 4.33 Performance Bond: If required, contractor shall, within ten (10) days of the contract award, furnish a performance bond in the amount of 100% of the contract price.

A performance bond is not applicable or required for this RFP.

- 2) What parameters should be used when responding to the following questions? Using the KSU campus footprint, provide an analysis of provider access, including hospitals and specialty and primary care?

We have no specific parameters in terms of distance. A breakout by mile increments (five, ten, fifteen, twenty, etc.) would be helpful. If limits must be set, we would recommend 25 miles for hospitals, 15 miles for specialists, and for 10 miles primary care.

- 3) What geographic parameters should we use when formulating our response to the following question? In the Provider Networks and Membership section of the RFP, question 6 asks: Provide details on convenience care clinic access, including locations.

Reference question two above. If limits must be set, we would recommend 15 miles for convenience care clinics.

**Vendor 2**

- 1) On page 22 of 35, subsection titled, CARRIER FINANCIAL INFORMATION, point no. 2, "Provide current financial ratings from the major rating agencies." Can you please let [us] know if this is a requirement for our submission?

Proof of financial strength is a requirement. If a standard rating agency such as Standard and Poor's or AM Best has not been engaged, provide other forms of evidence. You may include ratings and reserve positions from Ohio Department of Insurance (ODI) or Bond Rating and Rating Organization.

- 2) Are you able to add in dependent information to the census you provided for all dependents that are enrolled? This way we can see dates of births for all dependents and also be able to see how many total members are on the plan.

This information is not available. Total member count has been provided within the RFP documents. Refer to page 20 of the RFP.

- 3) Do you have a list of all components you would like to see quoted...such as COBRA, Telemedicine, etc.?

The RFP is for the comprehensive management of a medical program. Components could include but are not limited to medical administration, network fees, online tools, COBRA administration fee, reporting fees, large case management, chronic condition management, etc. Refer to "Core Requirements" section of page 22.

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- 4) Are all carriers required to quote a 3 year contract for Stop Loss?

No, a multi-year stop loss quote is not a requirement. But bidders may want to consider such an offer or rate caps or dividend type programs.

- 5) The census provided has the access restricted. Is there a password for the file to un-restrict access?

The file in question is not password protected, though the email it was transmitted by was itself encrypted. The email's encryption should not hinder opening the file.

- 6) Will pharmacy claims be covered under stop loss?

Yes.

**Vendor 3**

- 1) Is KSU providing a pricing "form"?

No. The required forms for completion via DocuSign (reviewable samples of which are found in §8.0); and the submission requirements as enumerated in §5.1, to include any additional information you deem appropriate to support your proposal, comprise the entirety of the documents necessary for completion.

- 2) Is KSU providing a separate questionnaire for completion? (other than the original 35 page RFP)

No. See answer to question no. 1 above.

- 3) Is KSU soliciting bids from stand-alone Stop Loss vendors as well as vendors with integrated Medical & Stop Loss?

Kent State is open to receiving and evaluating any proposal offered, regardless of the status so described.

- 4) Does KSU intend to pay invoices via ACH, credit card, or other?

Please provide different options. KSU is open to different approaches.