Question Responses 07/01/2022

Q1. How many locations in the operation?
   a. 23 – includes cafes on 8 regional campuses. Additional 5 in next 3 years.

Q2. What types of locations are they (board, retail, other)?
   a. Residential dining, retail, coffee shops, cstores and markets, catering, concessions,( both serve alcohol) food truck

Q3. Is there a Catering Department and does it require a solution?
   a. Yes

Q4. Are there any other supporting details that would be helpful (e.g. is there a central production commissary or warehouse)?
   a. No warehouse. Commissary production kitchen & bakery planned 12-18 months from now.

Q5. Prime Vendor relationship or multiple vendors that provide competitive bids? If bids are used, how often are they renewed?
   a. We have both prime food vendor and smaller vendors. Depending on the contract they are between 2-6 years.

Q6. Can you estimate the number of administrative users that would be accessing the system?
   a. 40 users for daily operations. Administrative users 5-8.

Q7. Is KSU already using a data analytics engine (such as Qlik, Tableau) that we would be required to integrate to? If not is a data analytics engine something you would want to be included in our proposal?
   a. No to both

Q8. Section 6.2.A – how many vendor procurement integrations are you looking to do, and to which vendors?
   a. US Foods (required), Sanson & Co. Produce (required), Hackney (required) and Pepsi (required). We are in the process of doing other RFP’s for food vendors so this is evolving. Pending those results, we may desire to add 2-3 more.
Q9. Section 6.2.B - For the C-Store are you looking for real-time perpetual inventory with bi-directional integration with your Point of Sale system? If not, could you describe more about your C-Store needs?
   a. Average cstore setup and payment. Some self-ordering kiosks. Possible future plans to incorporate with Walk and Go or similar platform.

Q10. Section 4.45.A - If we’ve previously filled out the EIT Vendor Survey, do we need to fill it out again?
   a. We can only consider the contents and info of the bid submitted for the RFP, please submit an EIT survey with this bid.

Q11. Section 6.2.G – does “customer facing nutritional and menu information” pertain to online/mobile devices, or local menu boards? If local menu boards, are you looking for us to include pricing for the boards, board software, and design services as well? Please provide quantity and sizing of menu boards required.
   a. Online/mobile devices.

Q12. Section 6.2.G - Nutrition label generation - Is integration to existing labeling software (for grab-n-go packaging, typically) a requirement? If so, who is your current labeling partner?
   a. We do not have an existing labeling software/printer.