

## BUSINESS MANAGEMENT Career Possibilities

Click career link for detailed information

Career	<a href="#">Sales Manager</a>	<a href="#">Business Management Analyst</a>	<a href="#">Human Resources Manager</a>	<a href="#">Business Manager</a>	<a href="#">Compensation Specialist</a>	<a href="#">Financial Director</a>	<a href="#">Financial Analyst</a>	<a href="#">Business Data Analyst</a>	<a href="#">Project/Construction Manager</a>	<a href="#">Hiring/Talent Manager</a>
Job Summary	Direct organization's sales teams	Recommend ways to improve an organization's efficiency	Plan, coordinate, & direct the administrative functions of an organization	Plan, direct & coordinate activities that help an organization run efficiently	Oversee wage and non-wage programs that an organization provides to employees	Create financial reports, direct investment activities & develop plans for long-term financial goals	Guide businesses & individuals in decisions about expending money to attain profit	Recommend ways to improve an organization's efficiency	Plan, coordinate, budget & supervise projects from start to finish	Responsible for recruiting, locating & hiring talent for an organization
Skills	Persuasion Social Skills Coordination Critical Thinking Problem Solving Customer Service	Active Listening Critical Thinking Decision Making Written Expression Mathematics Analysis Comm. Persuasion	Comm. Interpersonal Social Skills Honesty Integrity Problem Solving Dependability Decision-Making	Social Skills Management Critical Thinking Time Mngt. Negotiation Service Goal-Oriented Problem Solving	Technology Critical Thinking Mathematics Active Listening Deductive Reasoning Writing Analysis	Dependability Integrity Detail Oriented Persistence Mathematics Problem Solving Decision-Making Management Adaptability	Critical Thinking Mathematics Deductive Reasoning Problem Solving Active Listening Decision-Making Analysis Detail Oriented	Speaking Critical Thinking Mathematics Decision-Making Problem Solving Systems Analysis Time Mngt. Learning Persuasion	Creativity Design Problem Solving Time Mngt. Goal Oriented Team Oriented Dependability Management	Dependability Creativity Artistic Critical Thinking Decision-Making Judgement Negotiation Time Mngt. Perceptiveness Active-Listening
Holland Code	EC	IEC	ESC	EC	CE	ECS	IC	IEC	ASC	EA
Education	Bachelors	Masters	Bachelors	Bachelors	Bachelors	Bachelors	Masters	Bachelors	Bachelors	Bachelors
Potential Industries	Banking Government Healthcare Sales Loan Public Sector Retail Sales Travel/Tourism Wholesale	Accounting Administration Banking Customer Service Finance Government Private Sector Public Sector Travel/Tourism	Banking Business Education Entrepreneur Finance Government Healthcare Retail Sales Travel/Tourism	Accounting Finance Government Human Res. Marketing Oper. Mngt. Private Sector Production Public Sector Sales Technology	Banking Business Management Education Government Healthcare Insurance Sales	Accounting Banking Finance Government Insurance Investment Manufacturing Marketing Private Sector Tourism/Travel	Banking Business Operations Finance Government Healthcare Insurance Investment Manufacturing Marketing Retail Sales	Banking Communication Finance Investment Marketing Retail Sales Software Tourism	Communication Construction Education Engineering Finance Information Technology Software Technology	Banking Finance Healthcare Insurance Marketing Real Estate Restaurant Retail Sales Software Technology Travel/Tourism

\* Not an all-inclusive list

For more information on Holland Code, please visit <https://www.mynextmove.org/explore/ip>

Source: Bureau of Labor Statistics, Occupational Outlook Handbook

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