**Position:** Commercial Insurance Sales  
OhioMeansJobs Post # 244163669

**Job Description:**

Blasco & Cummins Insurance is Hiring a Commercial Insurance Sales

**Responsibilities**

- Provide personalized attention to commercial accounts including new business and changes to existing policies
- Provide courteous, accurate, and timely communication with clients, co-workers, carriers, and other business contacts
- Set up and maintain accurate information in our electronic agency management system
- Meet or exceed production and client retention goals
- Maintain ongoing professional development and continuing education

**Desired skills:**

- High School / GED Education required, College Preferred
- Must obtain proper licensing for insurance sales
- Prior Commercial Lines experience helpful
- Prior experience and working knowledge of AMS360 agency management system is a plus
- Working knowledge of computers and relevant software applications, i.e., MS Office, Outlook, etc.
- Excellent professional client facing communication skills
- Excellent written and verbal skills
- Organization, prioritization, and attention to detail are a must
- Able to work independently and also in a team environment
- Must be punctual, reliable, and able to keep information confidential
- Previous work experience in sales, marketing, promotions, or telemarketing is helpful

Position is full-time, Monday-Friday.

Starting pay: $25-$40/hr

**How to apply:**

Interested applicants may apply by contacting:

Call 440-632-5656 ext. 223

**OPEN DATE** 7/11/2022

**CLOSE DATE** 8/10/2022

If you need assistance or have any questions, feel free to contact: OhioMeansJobs-Ashtabula County, 2247 Lake Ave., Ashtabula, Ohio 44004. Phone: (440) 994-1234

Please complete the attached OMJ Employment Registration Form and return it to the OhioMeansJobs Center with the job title or job post number so we may assist you with your employment needs.

Thank you and best of luck,
OhioMeansJobs Ashtabula County